



# Export Trade Products»

## Export Trade Facility

- This is a Short-Term revolving facility for Ghanaians (especially SMEs) to be able to meet export demands and enhance their capacities.
- It is to fill gaps in exporters' working capital thereby providing the needed funds for seamless operations and for multiple cycles.
- The facility is to enable exporters purchase raw materials and meet other operational needs to execute export orders and market demands.

## Who Qualifies?

- An Exporter with evidence of previous exports.
- Must have a verifiable export order of export contract
- A company with at least 30% Ghanaian shareholding and
- A Company or business with ability to deliver on its export orders.



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## Receivable Discounting Facility »

### Receivable Discounting Facility

- This is a Short-Term revolving facility for Ghanaians to discount their export receivables providing the needed cash flows for multiple transaction and meet export demands.
- This will enhance their export capacities.
- It is to fill gaps in exporters' working capital thereby providing the needed funds for seamless operations.

### Who Qualifies?

- An Exporter with bill of lading and invoices evidencing exports.
- Must have a verifiable export order or export contract.
- A company with at least 30% Ghanaian shareholding.



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## Provisional Guarantee Facility»

- Provisional Guarantee is a Guarantee Certificate issued to potential exporters with export orders, to facilitate or enhance their chances of prospecting for credit facility from Banks.
- It provides comfort to the Bank for additional security/cover where there is inadequate collateral from the borrower.

### **Qualifying Criteria**

An Exporter applying for Provisional Guarantee should meet the following requirements:

- Must have a Business Plan
- Have verifiable export orders or contract
- Have existing banking relationship
- Have some form of collateral

### **Guarantee Coverage**

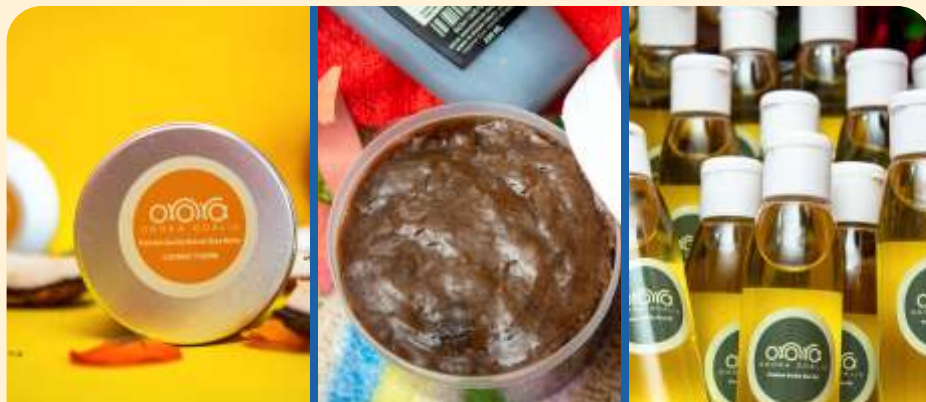
The guarantee covers up to 80% of the principal/loan amount approved by a Bank.

## Tenor of the Product

Provisional Guarantee is issued for three (3) months and subject to review and renewal for another 3 months.

## Other Guarantee Products for Exporters

- **Credit Guarantee** – Issued to Banks for an approved credit facility when there is inadequate collateral
- **Export Credit Guarantee** – Issued to Banks on behalf of an exporter to execute an export order. Export proceeds may be used as collateral
- **Procurement-related Guarantees** – These include **Bid Security, Performance Bond, Advance Payment Guarantee** and retention guarantee issued on behalf of businesses with contracts outside Ghana.



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**For further details on the facility requirements and application forms, please visit our website on:**

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